



# TO THE POINT

The Newsletter of Gallina Development Corporation

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SPRING 2011

## *Gallina Development Constructs Gates Public Library*



In January, 2011, the Gates Public Library celebrated 50 years of serving the community of the Town of Gates. For half a century, the Library has informed, educated and entertained children and adults alike through its materials and programs. This spring, the Library will embark on serving its patrons for another 50 years as it prepares to move from its current Gates Community Center location to a new building located at 902 Elmgrove Road in the Town of Gates. Construction of a new 24,384 square foot two-story facility in Gallina Development's "Elmgrove Crossings" is currently underway and is expected to be complete by the end of May.

Library staff, board members and volunteers have been diligently working with Gallina Development Corporation to design a modern, updated facility that will serve not only the current needs of the residents of the Town of Gates but will anticipate future needs of both the Library and its patrons. With increased collection space, private study rooms, more seating, and improved electrical and data systems, the new Gates Public Library will be a vibrant community space dedicated to improving the lives of the residents of the Town of Gates. For additional information and updates on the Library's relocation, please visit the Library's website @ [www.gateslibrary.org](http://www.gateslibrary.org)


*In Memory*




*Ron Russell*

We, at Gallina Development, were deeply saddened last year by the loss of our good friends and fellow co-workers, Ron Russell and Bill Lacy. We will forever cherish the wonderful memories and the many years we spent with Ron and Bill. Our thoughts and prayers continue to be with each of their families and may they both rest in eternal peace.



*Bill Lacy*



**Gallina Development Constructs  
 Sub-Station for  
 Monroe County Sheriff's Department**



In December, 2010 the Monroe County Sheriff's Office Zone C moved into their new substation located at 2330 Union Street in the Town of Ogden. The 13,080 square foot facility constructed by Gallina Development Corporation, is used to coordinate and operate the sheriff's patrol and law enforcement services on the west side of the County. The move to Union Street was in response to having outgrown the old substation, which was in poor condition and in need of a good deal of improvement. Features specific to the new substation include a "sallie port", or an arrest processing area, separate and secure to one part of the building and larger rooms, including training, patrol, roll call and locker room(s). Zone C reports back to Gallina that everyone is very happy with the new and improved facility.

**Gallina Development Selects  
 PAETEC Energy  
 for Electricity and Natural Gas**

Gallina Development is pleased to announce that PAETEC Energy is now their provider of choice for electricity and natural gas service and solutions. PAETEC Energy and U.S. Energy Partners, a PAETEC subsidiary, has operated as a New York based energy services company (ESCO) since 2003 and has served as an energy advisor and supplier for thousands of companies across New York State. PAETEC Energy provides market knowledge and energy related research and analysis along with impact assessments and supplier and contract negotiations. In conjunction with U.S. Energy Partners, PAETEC Energy delivers customized energy solutions with award winning customer service to help companies make informed energy decisions.

Tenants of Gallina Development can benefit from this relationship as well, as a PAETEC Energy consultant is available to assist tenants with energy related matters. Please contact Jennifer Baehr, Account Executive at PAETEC Energy for more information. Phone (585) 413-2202 or e-mail [Jennifer.Baehr@paetec.com](mailto:Jennifer.Baehr@paetec.com).

## Tenant Profile

### *Madonna OBGYN Invision Health*



In November, 2010 Madonna OBGYN Invision Health began seeing patients at its new, state-of-the-art facility located at Gallina Development's Cambridge Place, 1882 South Winton Road, Suite 3 in the Town of Brighton.

Specializing in obstetrics and gynecology, the medical staff has been serving the diverse healthcare needs of women in the greater Rochester area since 1984. Madonna OBGYN Invision Health offers comprehensive obstetrical and gynecologic care for women of all ages, from the onset of puberty, to the expectant mother, through the symptoms of menopause and everything in between. From the initial evaluation, to diagnosis, prevention and the treatment of women's health problems, the staff of experts at Madonna OBGYN Invision Health is dedicated to help women achieve their health and wellness goals.

As part of the mission to provide comprehensive health care for women, the practice is a Center for Health Coaching with the Take Shape for Life Program. This program encourages a healthy lifestyle and assists patients with nutrition, diet, weight loss and maintaining a healthy Body Mass Index (BMI).

“Madonna OBGYN Invision Health is dedicated to helping women get healthy and stay healthy. Our team is here to offer comprehensive and compassionate health care for women of all ages in the Rochester area,” said Madonna Tomani, MD.

For more information regarding Madonna OBGYN Invision Health, a complete list of medical professionals and an in-depth description of services please go to [www.madonnaobgyn.com](http://www.madonnaobgyn.com).

## Welcome New Tenants

Please join us in welcoming the following new tenants:

Agrium Advanced Technologies (U.S.) Inc.  
 Chrysler Group LLC  
 Clickworker.com, Inc.  
 County of Monroe (Monroe County Sheriff - Zone C)  
 Edward D Jones & Co  
 EEP Quality Group  
 Gallo Displays  
 HomeChoice Partners, Inc.  
 International Carpet Services  
 LTCi Consultants, Inc.  
 Madonna Properties, LLC  
 MDR Investment Group Management  
 Metallux USA, Inc.  
 Nexus ISR, Inc.  
 Orkin, LLC  
 R2M Building Products, Inc.  
 Sealing Devices, Inc.  
 Spine and Pain Care, LLC  
 Tectonic Engineering and Surveying Consultants  
 The Annuity Resource  
 The Camden Group  
 Town of Gates (Gates Public Library)  
 University of Rochester (Blood Lab)  
 University of Rochester (Urology)

We are also pleased to have accommodated the expansion and/or relocation needs of the following tenants:

CADimensions  
 Emerson Process Management  
 RD Weiss  
 Sywest Medical Technology

## Coming Summer 2011 ... Tenant Appreciation Day Picnics!

Be on the look out for your 2011 invitation to this annual summer event. Once again, Gallina Development will team up with FoodLink and ask all Gallina tenants to support this food drive and help feed the hungry in our community. Simply bring a canned good item to the picnic and place it in one of the food containers located at the picnic entrances. Last year, over 400 pounds of food was collected and this year, we would love to generate a “ton” (literally!) of food from the picnics.



**AVAILABLE FOR LEASE**

**CAMBRIDGE PLACE**

**1870 SOUTH WINTON ROAD**  
7,000-14,666 SQ. FT. OFFICE

**1882 SOUTH WINTON ROAD**  
2,764 SQ. FT. OFFICE/MEDICAL

**ELMGROVE CROSSINGS**

**MILE CROSSING BOULEVARD**  
4,417-11,100 SQ. FT. OFFICE/WAREHOUSE

**880 ELMGROVE ROAD**

2,700-4,600 SQ. FT. RECREATION/RETAIL

**904 - 906 ELMGROVE ROAD**

1,900-4,737 SQ. FT. OFFICE/RETAIL

**INDUSTRIAL PARK CIRCLE, GATES**

**60 INDUSTRIAL PARK CIRCLE**  
1,200 SQ. FT. OFFICE



**MT. READ/LEXINGTON OFFICE PARK**

**1425 MT. READ BOULEVARD**  
OFFICE SUITES AVAILABLE  
735-4,646 SQ. FT.

**SOUTH POINTE LANDING**

**10 SOUTH POINTE LANDING**  
1,254 SQ. FT. OFFICE/MEDICAL (1<sup>st</sup> FLOOR)  
3,000-14,644 SQ. FT. OFFICE/MEDICAL (2<sup>nd</sup> FLOOR)

**SUMMIT POINT BUSINESS CENTRE**

**SUMMIT POINT DRIVE**  
4,200-6,000 SQ. FT. OFFICE/WAREHOUSE  
5,000 SQ. FT. OFFICE  
8,700 SQ. FT. OFFICE/LAB/CLEAN ROOM

**530 SUMMIT POINT DRIVE**

14,820 SQ. FT. OFFICE  
SINGLE TENANT BUILDING

**FOR ADDITIONAL INFORMATION**

**VISIT OUR WEBSITE AT**

[www.gallinadev.com](http://www.gallinadev.com)

or contact Kurt J. Sertl @

(585) 654-6650 x105

**VANTAGE POINT BUSINESS CENTRE**

**VANTAGE POINT DRIVE**  
2,815-4,600 SQ. FT. OFFICE  
2,700-8,192 SQ. FT. OFFICE/WAREHOUSE

**WINTON PLACE BUSINESS CENTRE**

**3495 WINTON PLACE**  
OFFICE SUITES AVAILABLE  
424-1,982 SQ. FT.

**71 GOODWAY DRIVE**

6,647 SQ. FT. OFFICE

**75 GOODWAY DRIVE**

5,612 SQ. FT. OFFICE/WAREHOUSE

**412 LINDEN AVENUE**

3,203 SQ. FT. OFFICE



**Gallina DEVELOPMENT CORPORATION**

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