



TO THE POINT



The Newsletter of Gallina Development Corporation
Phone: (585) 654-6650 • Fax: (585) 288-7646 • www.gallinadev.com

SPRING 2009



Genesis Pediatrics On the Move



Genesis Pediatrics, LLC is pleased to announce the relocation of its current office from Buffalo Road to Gallina Development's Elmgrove Crossings in the Spring of 2009. Genesis Pediatrics' new home will be located at 900 Elmgrove Road near the Unity Health System Total Sports Experience Facility.

Dr. Catherine Goodfellow, senior pediatrician at Genesis Pediatrics states that the newly constructed, freestanding office is designed to better meet the needs of their patients and their patients' families. In an effort to maintain the loving and caring environment for which Genesis Pediatrics is known, their goal is to maintain the same warm and friendly atmosphere that children are accustomed to and have grown to love. Dr. Goodfellow also states that by adding six exam rooms, Genesis providers will be able to serve their patients on a timely basis while allowing much needed space for nursing moms, consultative visits and the like.

In addition to Dr. Goodfellow, Genesis Pediatrics current team consists of Board Certified Pediatricians Drs. M. Christine Arigo, David Sullo, Elizabeth Walsh, Jason Wells and Corrie Harris; certified Pediatric Nurse Practitioners Theresa Agostinelli and Richard Maniace and an extremely well qualified nursing and office staff.

After 20 years of dedicated service to the Rochester community, Genesis Pediatrics is proud of its commitment to "Quality Care from the Beginning" and looks forward to maintaining a strong presence in the community.

The ultimate goal of Genesis Pediatrics is to take what they currently do and make it better ... and in doing so make your children better!

Unity Healty System Total Sports Experience - The Ultimate Sports Center

Unity Health System Total Sports Experience is Western New York's finest sports and recreation facility. TSE offers leagues, tournaments, and instructional programs in soccer, lacrosse, flag football, basketball, baseball and more for athletes, young and old.

And for the very young, TSE's "Micro Programs" in soccer, basketball, baseball and the new TSE P.E. are available year round. These child development programs beginning at age two are a great way to introduce children to sports and get them moving and interacting with other kids. Instructional programs for older children are also offered throughout the year and include school break clinics, summer camps and weekly academies.

Birthday parties are a big hit at Unity Health System Total Sports Experience – just ask any child who's been to one. A TSE instructor will organize and lead games for the entire birthday group and party rooms are provided for pizza, soda and cake. TSE does all the work to make your child's special day a memorable one.

TSE Fitness is the facility's full-service fitness center featuring a full line of cardiovascular, free-weight, and selectorized equipment. All tenants of Gallina Development are eligible for a corporate membership – a savings of over 25% off the normal membership rate. Stop in for a tour and sign up for a free one week trial.

For more information, visit www.totalsports-experience.com or call 458-GAME. Become a fan on Facebook... Search Total Sports Experience today!



Hungry/Thirsty? Satisfy Both at Elmgrove Crossings



Palermo's

At Palermo's, submarine sandwiches are served on freshly baked rolls made to order - hot or cold, with loads of toppings or just a few fixings. If pizza is what you're craving, Palermo's has a variety of choices, including their popular breakfast pizza. Be sure to check out the new baked chicken wings – a huge hit! Dine in or take out – Palermo's makes it fast, easy, fresh and delicious!

At Jitters, you'll find a full array of meal and beverage selections, including brewed coffee (Jitters roasts their own coffee), specialty drinks, and hot or iced drinks. If it's breakfast you missed, come in



Jitters Café

and choose from the many breakfast specials. Beyond breakfast and throughout the rest of your day, stop in and try any one of Jitters tasty and tempting food creations. Salads such as turkey BLT, wraps like the Nantucket and grilled sandwiches such as the Artichoke French are just a few of the many menu choices. Go to www.gotthejitters.com for the complete menu and be sure to look for the "healthy fare" selections coming soon. Boxed lunches and party trays are available for your corporate needs. Dine in or out (weather permitting), take out or drive thru are all available at 910 Elmgrove Road.

Palermo's Sub & Pizza Phone: 426-8400 Fax: 426-8409 X-Lg Cheese/ Pepperoni Pizza + 12 Baked Wings \$ 14.99	Palermo's Sub & Pizza Phone: 426-8400 Fax: 426-8409 Any Sub Tray @ 10% Off	Palermo's Sub & Pizza Phone: 426-8400 Fax: 426-8409 Breakfast Pizza w/ 1 Topping X-Lg \$14.50
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PharmaSmart, Inc.
Saving Lives on a Daily Basis

Did you know that PharmaSmart is saving and extending the lives of people each and every day? By serving more than 5,000 locations across North America, PharmaSmart equipment performs over 70,000 blood pressure measurements on an annual basis. PharmaSmart, Inc., a Gallina Development tenant for over 10 years, designs, manufactures and distributes state-of-the-art automated blood pressure kiosks to pharmacies, worksites, medical facilities and specialty care centers. Its latest technology integrates proven accuracy, "Smart Card" personal blood pressure tracking and reporting, and optional on-line blood pressure management, all in a compact, easy to use kiosk. PharmaSmart equipment helps people discover previously undetected cases of hypertension and, for those already diagnosed with hypertension or who are in a borderline range, it provides convenient and easy to use tools to assist in personal blood pressure management and control programs.

PharmaSmart was recently included in Rochester's "Top 100" Companies for 2008. PharmaSmart employs 17 people at its Rochester office located at 3495 Winton Place, Building A, Suite 1 and also operates a Canadian office based in Vancouver, British Columbia. For more information, visit the PharmaSmart website @ www.pharma-smart.com or call 1-800-781-0323.



The New Konica Minolta
Danka Imaging

Konica Minolta Danka Imaging (formerly Danka Office Imaging Company) now operates as a wholly owned subsidiary of Konica Minolta, a \$10B global market-leading company focused on meeting the needs of its customers for reliable and technologically advanced products, systems and support services to efficiently create, reproduce, share and manage document-based information.

For over 30 years, Danka team members have been a trusted advisor for U.S. customers in a variety of document production and document management environments that have produced billions of printed and stored documents every month, consistently and cost-effectively. In addition to the world-class service and support Danka's customers have enjoyed, the new organization now provides the added benefit of direct access to Konica Minolta's world-class technology, distinctive product offerings and financial strength.

Located at Gallina Development's Summit Point Business Center, 370 Summit Point Drive, Henrietta, you can find more information about Konica Minolta Danka Imaging, their corporate philosophies, products and solutions at www.danka.com.



A Fire Safety Plan That Works

Think about and plan for fire safety before the fire starts. Successful plans include everything from properly placed exit signs to effective evacuation routes. Fires often spark without warning. Your company's fire safety plan could save lives. According to Christopher Ross, Fire Marshall for the Town of Brighton, aspects of your plan should include:



Christopher A. Roth
 Fire Marshall
 Town of Brighton

- Prevention - properly store any flammables
- inspect/maintain ignition points (appliances, wiring, outlets)
- train employees on how to manage small fires to prevent larger ones
- Fire Exits - clearly marked and illuminated and clear of any debris or obstruction
- Extinguishers - accessible and in several locations
- Evacuation - develop a written plan to include exit routes and external meeting points
- arrange in advance necessary steps to accommodate the disabled
- Alerts/Alarms - alert building occupants w/ loud speaker alert system or alarm bell
- conduct fire drills with regularity

AVAILABLE FOR LEASE

MT. READ/LEXINGTON OFFICE PARK

1425 MT. READ

OFFICE SUITES AVAILABLE
600 SQ. FT. - 4,646 SQ. FT.

WINTON PLACE BUSINESS CENTRE

3490 WINTON PLACE

12,400 SQ. FT. OFFICE

3495 WINTON PLACE

OFFICE SUITES AVAILABLE
350 SQ. FT. - 3,000 SQ. FT.

71 GOODWAY DRIVE

7,800 SQ. FT. OFFICE

75 GOODWAY DRIVE

5,612 SQ. FT. OFFICE/WAREHOUSE

38 SAGINAW DRIVE

8,800 SQ. FT. OFFICE/WAREHOUSE

CAMBRIDGE PLACE

1870 SOUTH WINTON ROAD

2,573 SQ. FT. OFFICE - 1ST FLOOR

1880 SOUTH WINTON ROAD

1,700 - 4,500 SQ. FT. OFFICE

VANTAGE POINT BUSINESS CENTRE

10 VANTAGE POINT DRIVE

1,600 SQ. FT. OFFICE/WAREHOUSE

2,815 SQ. FT. OFFICE

30 VANTAGE POINT DRIVE

8,192 SQ. FT. OFFICE/WAREHOUSE

50 VANTAGE POINT DRIVE

4,600 SQ. FT. OFFICE

7,930 SQ. FT. OFFICE/WAREHOUSE

Subdivide to 2,700 & 5,230 SQ. FT.

SUMMIT POINT BUSINESS CENTRE

205 SUMMIT POINT DRIVE

7,500 SQ. FT. OFFICE/WAREHOUSE

7,500 SQ. FT. OFFICE/WAREHOUSE

370 SUMMIT POINT DRIVE

10,000 SQ. FT. OFFICE/WAREHOUSE

530 SUMMIT POINT DRIVE

14,820 SQ. FT. OFFICE

ELMGROVE CROSSINGS RETAIL PLAZA

904 ELMGROVE ROAD

1,898 SQ. FT. OFFICE/RETAIL

2,187 SQ. FT. OFFICE/RETAIL

906 ELMGROVE ROAD

6,404 SQ. FT. OFFICE/RETAIL

1600 N. CLINTON AVENUE

4,600 SQ. FT. & 4,800 SQ. FT.

(16 X 20 POST SPACING)



1870 SOUTH WINTON ROAD, SUITE 220
ROCHESTER, NEW YORK 14618